



January 27, 2026

AWARD NOTICE
PA043-25
Maintain & Repair Roadway & Parking Lighting Systems on an Annual Contract

Pursuant to the quotes received on January 7, 2026 for PA043-25, Maintain & Repair Roadway & Parking Lighting Systems on an Annual Contract, the quote has been awarded to J&I Cordon Electric in the amount of \$95,000.00. Please note the enclosed quote tabulation.

We appreciate your quote and interest in Gwinnett County.

Sincerely,

Michael Milstein

Michael Milstein
Purchasing Associate II

MM/km

PA043-25

Maintain & Repair Roadway & Parking Lighting Systems on an Annual Contract
Department of Transportation

			Brookes-Berry-Haynie & Associates, Inc. (OS)		J&I Cordon Electric (L)		Lumin8 Transportation Technologies, LLC. (OS)	
Item #	Decription	Approx. Qty	Unit Price	Total Price	Unit Price	Total price	Unit Price	Total Price
Section A: Cost of Repair/Replacement to I-85 Median Lighting System								
1	Annual Inspection	1 EA	\$1,155.00	\$1,155.00	\$579.15	\$579.15	\$1,035.00	\$1,035.00
2	Bulbs - 250 Watt	100 EA	\$61.35	\$6,135.00	\$44.55	\$4,455.00	\$90.00	\$9,000.00
3	Starting Unit	10 EA	\$86.70	\$867.00	\$59.40	\$594.00	\$168.00	\$1,680.00
4	Fuses	30 EA	\$30.05	\$901.50	\$24.75	\$742.50	\$158.00	\$4,740.00
5	Refractor	1 EA	\$210.00	\$210.00	\$89.10	\$89.10	\$372.00	\$372.00
6	Lighting Fixture - 250 Watt	20 EA	\$1,146.00	\$22,920.00	\$1,237.50	\$24,750.00	\$779.00	\$15,580.00
7	Pole Installation (Provide and install)	1 EA	\$6,912.00	\$6,912.00	\$3,039.30	\$3,039.30	\$4,170.00	\$4,170.00
8	Replace 250 W HPS fixture with equivalent LED fixture	5 EA	\$1,146.00	\$5,730.00	\$1,237.50	\$6,187.50	\$779.00	\$3,895.00
9	LED Fixture	5 EA	\$1,146.00	\$5,730.00	\$1,237.50	\$6,187.50	\$779.00	\$3,895.00
Section A Total			\$50,560.50		\$46,624.05		\$44,367.00	
Section B: Briscoe Boulevard Roadway Lighting								
1	Annual Inspection	1 EA	\$1,155.00	\$1,155.00	\$495.00	\$495.00	\$1,035.00	\$1,035.00
2	Bulbs - 400 Watt	5 EA	\$71.66	\$358.30	\$55.44	\$277.20	\$146.00	\$730.00
3	Bulbs - 1000 Watt	20 EA	\$174.65	\$3,493.00	\$79.20	\$1,584.00	\$180.00	\$3,600.00
4	Starting Unit	2 EA	\$342.03	\$684.06	\$59.40	\$118.80	\$168.00	\$336.00
5	Fuses	2 EA	\$30.05	\$60.10	\$24.75	\$49.50	\$158.00	\$316.00
6	Refractor	2 EA	\$210.00	\$420.00	\$99.00	\$198.00	\$372.00	\$744.00
7	Lighting Fixture - 400 Watt	1 EA	\$2,482.00	\$2,482.00	\$1,782.00	\$1,782.00	\$1,842.00	\$1,842.00
8	Lighting Fixture - 1000 Watt	5 EA	\$3,591.00	\$17,955.00	\$2,603.70	\$13,018.50	\$2,270.00	\$11,350.00
9	Pole Installation (Provide and install 140' Pole)	1 EA	\$87,144.00	\$87,144.00	\$27,720.00	\$27,720.00	\$60,370.00	\$60,370.00
10	Pole Installation (Provide and install 120' Pole)	1 EA	\$78,375.00	\$78,375.00	\$26,334.00	\$26,334.00	\$54,178.00	\$54,178.00
11	Pole Installation (Provide and install 100' Pole)	1 EA	\$69,603.00	\$69,603.00	\$23,760.00	\$23,760.00	\$48,259.00	\$48,259.00
12	Photo-Electric Control	1 EA	\$223.60	\$223.60	\$79.20	\$79.20	\$109.00	\$109.00
13	Replace 400 W HPS fixture with equivalent LED fixture	6 EA	\$2,482.00	\$14,892.00	\$1,782.00	\$10,692.00	\$1,842.00	\$11,052.00
14	Replace 1000 W HPS fixture with equivalent LED fixture	5 EA	\$3,591.00	\$17,955.00	\$2,603.70	\$13,018.50	\$2,270.00	\$11,350.00
15	400W HPS equivalent LED Fixture	2 EA	\$2,482.00	\$4,964.00	\$1,782.00	\$3,564.00	\$1,842.00	\$3,684.00
16	1000W HPS equivalent LED Fixture	5 EA	\$3,591.00	\$17,955.00	\$2,603.70	\$13,018.50	\$2,270.00	\$11,350.00
Section B Total			\$317,719.06		\$135,709.20		\$220,305.00	
Section C: Cost of Repair/Replacement to Pleasant Hill to SR 316 Access Ramps Lighting System								
1	Annual Inspection	1 EA	\$1,155.00	\$1,155.00	\$445.50	\$445.50	\$1,035.00	\$1,035.00
2	Bulbs - 250 Watt	15 EA	\$61.35	\$122.70	\$44.55	\$668.25	\$90.00	\$1,350.00
3	Starting Unit	2 EA	\$86.70	\$260.10	\$59.40	\$118.80	\$168.00	\$336.00
4	Fuses	5 EA	\$30.05	\$120.20	\$24.75	\$123.75	\$158.00	\$790.00
5	Refractor	2 EA	\$210.00	\$1,050.00	\$89.10	\$178.20	\$372.00	\$744.00
6	Lighting Fixture - 250 Watt	2 EA	\$1,146.00	\$6,876.00	\$831.60	\$1,663.20	\$779.00	\$1,558.00
7	Pole Installation (Provide and install)	1 EA	\$6,912.00	\$48,384.00	\$2,475.00	\$2,475.00	\$4,170.00	\$4,170.00
8	Replace 250 W HPS fixture with equivalent LED fixture	5 EA	\$1,146.00	\$9,640.00	\$831.60	\$4,158.00	\$779.00	\$3,895.00
9	LED Fixture	5 EA	\$1,146.00	\$10,314.00	\$831.60	\$4,158.00	\$779.00	\$3,895.00
Section C Total			\$77,450.00		\$13,988.70		\$17,773.00	
Section D: Cost of Repair/Replacement to Sugarloaf and Pedestrian Lighting System								
1	Annual Inspection	1 EA	\$1,155.00	\$1,155.00	\$544.50	\$544.50	\$1,035.00	\$1,035.00
2	Bulbs - 150 Watt	5 EA	\$55.95	\$279.75	\$44.55	\$222.75	\$92.00	\$460.00
3	Starting Unit	2 EA	\$86.70	\$173.40	\$59.40	\$118.80	\$168.00	\$336.00
4	Fuses	5 EA	\$30.05	\$150.25	\$24.75	\$123.75	\$158.00	\$790.00
5	Refractor	2 EA	\$210.00	\$420.00	\$89.10	\$178.20	\$372.00	\$744.00
6	Pedestrian Lighting Fixture - 150 Watt	5 EA	\$2,230.00	\$11,150.00	\$935.55	\$4,677.75	\$1,200.00	\$6,000.00
7	Pole Installation (Provide and install)	1 EA	\$3,415.00	\$3,415.00	\$2,910.60	\$2,910.60	\$4,170.00	\$4,170.00
8	Replace 150 W HPS fixture with equivalent LED fixture	5 EA	\$2,230.00	\$11,150.00	\$935.55	\$4,677.75	\$1,200.00	\$6,000.00
9	LED Pedestrian Lighting Fixture	5 EA	\$2,230.00	\$11,150.00	\$935.55	\$4,677.75	\$1,200.00	\$6,000.00
Section D Total			\$39,043.40		\$18,131.85		\$25,535.00	
Section E: Cost of Repair/Replacement to Indian Trail Park and Ride Lot System								
1	Annual Inspection	1 EA	\$1,155.00	\$1,155.00	\$544.50	\$544.50	\$1,035.00	\$1,035.00
2	Fuses	1 EA	\$30.05	\$30.05	\$21.78	\$21.78	\$158.00	\$158.00
3	Fuse Holder	1 EA	\$38.85	\$38.85	\$54.45	\$54.45	\$179.00	\$179.00
4	Photo Cell	1 EA	\$145.00	\$145.00	\$84.15	\$84.15	\$109.00	\$109.00
5	Contactor	1 EA	\$1,156.00	\$1,156.00	\$445.50	\$445.50	\$1,276.00	\$1,276.00
6	Circuit Breaker	1 EA	\$1,210.00	\$1,210.00	\$39.60	\$39.60	\$179.00	\$179.00
7	Fixture - RFL-241W112LED4K-G2-R3M	1 EA	\$1,235.00	\$1,235.00	\$1,485.00	\$1,485.00	\$1,200.00	\$1,200.00
8	Pole Installation (Provide and install)	1 EA	\$6,912.00	\$6,912.00	\$2,910.60	\$2,910.60	\$4,170.00	\$4,170.00
9	Reset Time Clock	1 EA	\$115.00	\$115.00	\$84.15	\$84.15	\$256.00	\$256.00
Section E Total			\$11,996.90		\$5,669.73		\$8,562.00	
Section F: Maintain Briscoe Boulevard Roadway Lighting								
1	Annual Inspection	1 EA	\$1,155.00	\$1,155.00	\$544.50	\$544.50	\$1,035.00	\$1,035.00
2	Bulbs - 250 Watt	2 EA	\$61.35	\$122.70	\$44.55	\$89.10	\$90.00	\$180.00
3	Starting Unit	2 EA	\$86.70	\$173.40	\$59.40	\$118.80	\$168.00	\$336.00
4	Fuses	2 EA	\$30.05	\$60.10	\$21.78	\$43.56	\$158.00	\$316.00
5	Fuse Holder	2 EA	\$38.85	\$77.70	\$54.45	\$108.90	\$179.00	\$358.00
6	Photo Cell	2 EA	\$145.00	\$290.00	\$84.15	\$168.30	\$109.00	\$218.00
7	Contactor	2 EA	\$1,156.00	\$2,312.00	\$445.50	\$891.00	\$1,276.00	\$2,552.00
8	Refractor	2 EA	\$210.00	\$420.00	\$89.10	\$178.20	\$372.00	\$744.00
9	Fixture - 250 Watt	2 EA	\$1,146.00	\$2,292.00	\$831.60	\$1,663.20	\$779.00	\$1,558.00
10	Pole Installation (Provide and install)	1 EA	\$6,912.00	\$6,912.00	\$2,920.50	\$2,920.50	\$4,170.00	\$4,170.00
11	Replace 250 W HPS fixture with equivalent LED fixture	10 EA	\$1,146.00	\$11,460.00	\$831.60	\$8,316.00	\$779.00	\$7,790.00
12	LED Fixture	2 EA	\$1,146.00	\$2,292.00	\$831.60	\$1,663.20	\$779.00	\$1,558.00
Section F Total			\$27,566.90		\$16,705.26		\$20,815.00	
Section G: Hourly Rates/Lane Closures								
1	Foreman	10 HRS	\$145.87	\$1,458.70	\$112.00	\$1,120.00	\$85.00	\$850.00
2	laborer	10 HRS	\$89.41	\$894.10	\$66.00	\$660.00	\$64.00	\$640.00
3	Truck Driver	10 HRS	\$94.60	\$946.00	\$77.00	\$770.00	\$84.00	\$840.00
4	Operator	10 HRS	\$112.30	\$1,123.00	\$81.00	\$810.00	\$76.00	\$760.00
5	Traffic Control for shoulder closure in compliance with the MUTCD Chapter 6 Figure TA-5.	5 EA	\$1,655.00	\$8,275.00	\$870.00	\$4,350.00	\$697.00	\$3,485.00
6	Traffic Control for single lane closure in compliance with the MUTCD Chapter 6 Figure TA-33.	5 EA	\$3,432.00	\$17,160.00	\$998.00	\$4,990.00	\$1,198.00	\$5,990.00
Section G Total			\$29,856.80		\$12,700.00		\$12,565.00	

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Department of Transportation

			Brookes-Berry-Haynie & Associates, Inc. (OS)		J&I Cordon Electric (L)		Lumin8 Transportation Technologies, LLC. (OS)	
Item #	Description	Approx. Qty	Unit Price	Total Price	Unit Price	Total price	Unit Price	Total Price
Section G: Hourly Rates/Lane Closures								
1	Annual Inspection	1 EA	\$1,155.00	\$1,155.00	\$1,000.00	\$1,000.00	\$1,035.00	\$1,035.00
2	Furnish & Install/Replace Conduit	1,000 LF	\$8.83	\$8,830.00	\$24.00	\$24,000.00	\$18.65	\$18,650.00
3	Furnish & Install/Replace Conduit - 1/2" to 2 1/2" PVC	1,000 LF	\$8.83	\$8,830.00	\$18.00	\$18,000.00	\$7.96	\$7,960.00
4	Furnish & Install/Replace Conduit - 3" to 4" PVC	1,000 LF	\$10.90	\$10,900.00	\$24.00	\$24,000.00	\$10.80	\$10,800.00
5	Furnish & Install/Replace Conduit - 1/2" to 2 1/2" Rigid	1,000 LF	\$46.81	\$46,810.00	\$32.00	\$32,000.00	\$20.30	\$20,300.00
6	Furnish & Install/Replace Conduit - 3" to 4" Rigid	1,000 LF	\$73.47	\$73,470.00	\$42.00	\$42,000.00	\$46.05	\$46,050.00
7	Furnish & Install Electrical Termination Box Per GDOT Standards - Type 1	1 EA	\$525.00	\$525.00	\$1,200.00	\$1,200.00	\$229.00	\$229.00
8	Furnish & Install Electrical Termination Box Per GDOT Standards - Type 2	1 EA	\$750.00	\$750.00	\$1,600.00	\$1,600.00	\$318.00	\$318.00
9	Furnish & Install Electrical Termination Box Per GDOT Standards - Type 3	1 EA	\$1,065.00	\$1,065.00	\$2,200.00	\$2,200.00	\$403.00	\$403.00
10	Removal of Electrical Junction Box Per GDOT Standards - Type 1	1 EA	\$180.00	\$180.00	\$600.00	\$600.00	\$193.00	\$193.00
11	Removal of Electrical Junction Box Per GDOT Standards - Type 2	1 EA	\$198.00	\$198.00	\$85.00	\$85.00	\$235.00	\$235.00
12	Removal of Electrical Junction Box Per GDOT Standards - Type 3	1 EA	\$216.00	\$216.00	\$1,200.00	\$1,200.00	\$235.00	\$235.00
13	Trenching Services	500 LF	\$8.22	\$4,110.00	\$18.00	\$9,000.00	\$6.05	\$3,025.00
14	Cutting, Sawing, and Removing Asphalt or Concrete for Training	500 LF	\$16.10	\$8,050.00	\$28.00	\$14,000.00	\$14.70	\$7,350.00
15	Boring Under Asphalt or Concrete	500 LF	\$37.65	\$18,825.00	\$95.00	\$47,500.00	\$18.65	\$9,325.00
Section G Total			\$183,914.00		\$218,385.00		\$126,108.00	
Quote Total			\$738,107.56		\$467,913.79		\$476,030.00	
Will Vendor Hold Pricing Firm? Renewal Option One			3% Increase		4% Increase		3% Increase	
Will Vendor Hold Pricing Firm? Renewal Option Two			3% Increase		3% Increase		3% Increase	
Will Vendor Hold Pricing Firm? Renewal Option Three			3% Increase		3% Increase		3% Increase	
Will Vendor Hold Pricing Firm? Renewal Option Four			3% Increase		2.5% Increase		3% Increase	

Recommended Vendor:
J&I Cordon Electric
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Lawrenceville, GA 30044
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